



<https://navisense.de/job/business-development-next-md/>

Business Development Manager (potentially next MD)

Hiring organization
NAVISENSE

Description

We are looking for a business development manager. This position can be transformed later in a managing director position.

Date posted
16. June 2021

Responsibilities

You drive the future development of our soft- and hardware products, together with our key customers and our team of soft and hardware developers. You are also responsible to find new clients, markets and business opportunities.

Qualifications

Knowledge about ports, tugs and the maritime domain
Master or Diplom in a technical discipline
Leading a Software Development Team
Communication and Negotiation Skills
Willingness to Travel

Would be a big plus:

UI/UX Design Experience
Experience with SaaS Models
CRM

Job Benefits

Assistance in a dynamic international team
Wide scope for implementing creative and innovative ideas
ESOP Shares Programm
Many opportunities for career-related development plus participation in conferences, conventions and trade fairs
Regular team events (e.g. "Friday Lunch")
Fitness program – reimbursement for approved gym, yoga, sports equipment, etc.
SUP, Kite and Windsurfing opportunities
Support with visas, resettling, accommodation and establishing yourself in Hamburg

Contacts

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